WHAT CAN I DO WITH MY EDUCATION DEGREE?

Using the Major Sheet:
• Large headings indicate industry area and subheadings indicate employers within that area.
• Use the titles to search for careers and related careers in order to explore your options within different areas of industry. Note that some career titles have multiple names for similar positions.
• An asterisk (*) notes that additional training (certification, graduate school, high level of experience) may be needed in order to obtain this career. Make sure to thoroughly research career pathways.

TRAINING / HUMAN RESOURCES
Businesses, Non-Profits, Employment Agencies, Government Agencies
• Personnel/Human Resources Asst. • Benefits Coordinator • Training Specialist
• EEO/Affirmative Action Specialist • Payroll Officer • Recruiter
• Vocational Rehabilitation Counselor • Interviewer • Staffing Specialist
• Position Classification Specialist • Job Developer • Labor Relations Specialist
• Employee Relations Specialist • Career Coach • Employment Relations Counselor

YOUTH EDUCATION / RECREATION
Schools, Community/Government Programs, Community Centers, Camps, Churches
• Teacher • Child Care Worker • Parent Educator
• Head Start Coordinator • Developmental Specialist • Reading Specialist
• Nursery School Administrator • Teacher • Outdoor Educator
• Day Camp Operator • Recreation Leader • Tutor
• Activities Supervisor • Athletic Coordinator • Nature Interpreter
• Museum Guide/Educator • Youth Program Coordinator •

ADULT EDUCATION
Community Colleges, Job Training Centers, Religious Organizations, Non-Profits
• Instructor • ESL Teacher • GED Instructor
• Literacy Program Coordinator • Asst. Director of Continuing Education •

INTERNATIONAL
International Schools, US Schools Abroad, Educational Exchange Organizations
• Peace Corp Volunteer • English Instructor Abroad • ESL Teacher
• Program Coordinator •

LAW / CORRECTIONS
Prisons/Courts
• Court Appointed Special Advocate • Youth Corrections Officer • Child Support Case Officer
• Facilities Teacher • Correctional Caseworker • Truancy Officer
• Probation/Parole Officer • Police Officer • Paralegal/Legal Assistant

HUMAN SERVICES
Community Centers, Government Agencies, Non-Profits
• Community Outreach Worker • Social Service Administrator • Youth Counselor
• Recreation Specialist • Volunteer Coordinator • Caseworker
• Family Services Specialist • Activities Leader • Case Manager
• Adoption Case Worker • Social Skills Trainer • Eligibility Specialist

HIGHER EDUCATION
• Admissions Counselor • Continuing Ed. Coordinator • Financial Aid Counselor
• Community Outreach Coordinator • Public Relations Assistant •
**PUBLIC POLICY**

**Congress / State Legislature / Local Government**
- Congressional/Legislative Aide
- Constituent Aide
- Legislative Research Asst.
- Press Aide
- Campaign Staffer
- Staff Assistant

**Policy Organizations (Issue-Oriented / Non-Profit / National Associations)**
- Public Opinion Interviewer
- Membership Coordinator
- Conference Coordinator
- Community/Field Organizer
- Program Coord. / Developer
- Community Relations Officer
- Project Manager
- Political Organizer
- Fundraising Assistant

**Research Organizations / Foundations (Issue-Oriented / Non-Profit / National Associations)**
- Project Assistant
- Community/Field Organizer
- Research Associate
- Press Aide
- Press Aide
- Staff Assistant

**HEALTH**

**Hospitals, Insurers, Non-Profits, Government**
- Medical Admissions Staff
- Substance Abuse Educator
- Community Health Educator
- Volunteer Coordinator
- Prevention Specialist
- Patient Advocate
- Child Life Specialist

**BUSINESS**

**Advertising / Marketing / Public Relations**
- Marketing Research Analyst
- Advertising Salesperson
- Fund-Raiser/Development Associate
- Public Relations Specialist
- Marketing Coordinator
- Consumer Survey Supervisor
- Media Buyer
- Copywriter
- Special Events Planner

**Insurance**
- Claims Representative/Examiner
- Insurance Agent
- Underwriter
- Property Manager
- Loan Representative
- Stock Broker

**Banking / Finance**
- Branch Manager
- Property Manager
- Credit Counselor
- Toy Department Manager
- Store/Department Manager
- Textbook Sales Rep.
- Museum Shop Manager
- Assistant Buyer

**Retail / Sales**
- Educational Courses Sales Rep.
- Playground Equipment Sales Rep.
- A/V Equipment Manufacturer Rep.
- Text Sales Representative
- Editorial Assistant
- Circulation Manager
- Assistant Editor
- Promotions Assistant
- Publishing Assistant

- Children's Author
- Book/Subscription Salesperson
- Reporter
- Text Sales Representative
- Editorial Assistant
- Circulation Manager
- Assistant Editor
- Promotions Assistant
- Publishing Assistant

**Preparation for a Competitive Job Market:**
- Focus on transferable skill sets, as you pursue a degree in Education.
- Obtain relevant internship, co-op, or volunteer experiences.
- Supplement Education coursework with classes that are relevant to your career.
- Meet with a Career Specialist to explore options, make decisions, and prepare for career choices.

**Additional Career Center Resources:**
- Click on Vault Career Insider portal link and provide UMBC user ID and password
- Select “Guides” to view relevant guides such as:
  - “Vault Guide to Staffing and Human Resources Jobs”
  - “Vault Guide to International Careers”
  - “Career Launcher: Education”
- Professional Associations:
  - American Federation of Teachers: [www.aft.org](http://www.aft.org)
  - American Educational Research Association: [www.aera.net](http://www.aera.net)
- Additional Resources:
  - K12 Jobs: Teaching/Admin. School Positions at Public/Private Institutions: [www.k12jobs.com](http://www.k12jobs.com)