WHAT CAN I DO WITH MY
FINANCIAL ECONOMICS
DEGREE?

Using the Major Sheet:
• Large headings indicate industry area and subheadings indicate employers within that area.
• Use the titles to search for careers and related careers in order to explore your options within different areas of industry. Note that some career titles have multiple names for similar positions.
• An asterisk (*) notes that additional training (certification, graduate school, high level of experience) may be needed in order to obtain this career. Make sure to thoroughly research career pathways.

SECURITIES
Brokerage Firms, Discount Brokerage Houses, Banks, Insurance Co., S.E.C.
• Commodity Analyst  • Securities Analyst  • Financial Analyst
• Commodity Broker  • Securities Sale Rep.  • Stockbroker
• Trader/Floor Broker  • Investigator Trainee  • Securities Trader

INSURANCE
• Claims Representative/Examiner  • Insurance Agent  • Underwriter
• Service Representative  • Field Representative  • Insurance Broker
• Claims Adjudicator  • Actuary

BANKING
Commercial Banks, Savings and Loans, Credit Unions, Government
• Branch Manager  • Assistant Loan Officer  • Trust Officer
• Customer Service Representative  • Credit Analyst  • Credit/Collections Manager
• Mortgage Banker/Officer  • Collections Officer  • New Accounts Representative
• Bank Research Analyst  • Bank Representative  • Bank Examiner
• Banking Operations Manager  • Loan Processor

INVESTMENT BANKING / CORPORATE FINANCE
• Stockbroker  • Securities Analyst  • Trader
• Sales Representative  • Ratings Agency Analyst  • Junior Financial Analyst
• Financial Researcher  • Audit Manager  • CPA
• Labor Economist  • Financial Reporter  • Financial Officer
• Industrial Economist  • Treasury Management Specialist  • Cost Analyst
• Financial Economist  • Financial Writer  • Investor Relations

MONEY MANAGEMENT
Pension Funds, Securities Firms, Banks
• Mutual Fund Analyst  • Financial Planner/Advisor  • Portfolio Manager
• Credit Counselor  • Wage & Salary Administrator  • Loan Officer

PUBLIC POLICY
Policy Organizations (Issue-Oriented / Non-Profit / National Associations/Advocacy)
• Public Opinion Interviewer  • Community/Field Organizer  • Project Manager
• Membership Coordinator  • Program Developer/Coordinator  • Political Organizer
• Meetings Coordinator  • Office Manager  • Gov’t Affairs Specialist
Research Organizations (Issue-Oriented / Non-Profit / National Associations)
• Project Assistant  • Research Associate

MANUFACTURING - PURCHASING & MATERIALS MGT.
• Operations Research Analyst  • Buyer  • Traffic Manager
• Inventory Manager  • Line Supervisor  • Production Manager
• Assistant Quality Assurance Manager  • Purchasing Agent
REAL ESTATE
• Property Manager • Real Estate Analyst • Appraiser
• Mortgage Broker • Mortgage Banker • Real Estate Agent

GOVERNMENT
Local, State and Federal Agencies - Legislative and Executive Branch
• Public Affairs Specialist • Peace Corps Worker • Foreign Service Officer
• Contract Administrator/Specialist • Customs/Immigration Officer • Researcher/Statistician
• Budget Analyst • Economist • Financial Assistant
• Congressional/Legislative Aide • Legislative Research Asst. • Program Evaluator
• Court Appointed Special Advocate • Quality Assurance Specialist • Government Administrator
• Research Analyst • Civil Rights Investigator

EDUCATION
High Schools, Colleges, Universities
• Teacher • Admissions Counselor • Financial Aid Counselor

SOCIAL SERVICES
Advocacy Groups, Non-Profits, Government, Hospitals
• Community Outreach Worker • Eligibility Specialist • Volunteer Coordinator
• Family Services Specialist • Social Service Administrator • Correctional Caseworker

HUMAN RESOURCES
Businesses, Non-Profits, Employment Agencies, Government Agencies
• Personnel/Human Resources Asst. • Trainer • Payroll Officer
• EEO/Affirmative Action Specialist • Recruiter • Benefits Administrator

ADVERTISING / MARKETING/ PR / SALES
• Marketing Research Analyst • Public Relations Specialist • Copywriter
• Advertising Salesperson • Marketing Coordinator • Survey Researcher
• Corp. Communications Staff • Research Assistant • Market Forecaster
• Sales Service Representative • Consumer Survey Supervisor

PUBLISHING
News/Trade Magazines, Newspapers, Financial Newsletters, Publishing Houses
• Book/Subscription Salesperson • Assistant Editor • Financial Journalist
• Reporter • Technical Writer • Circulation Personnel
• Annual Report Editor

Preparation for a Competitive Job Market:
• Focus on transferable skill sets as you pursue a degree in Financial Economics.
• Obtain relevant internship, co-op, or volunteer experiences.
• Supplement Financial Economics coursework with classes that are relevant to your career.
• Meet with a Career Specialist to explore options, make decisions, and prepare for career choices.

Additional Career Center Resources:
• Major Sheets (FIEC, BTA, ECON, MATH): http://careers.umbc.edu/tools/major-sheets/
• Links by Major: http://careers2.umbc.edu/tools/links.php
• Vault: http://careers.umbc.edu/students/discover/explore-careers-majors/
-Click on Vault Career Insider portal link and provide UMBC user ID and password
-Select “Guides” to view relevant guides such as:
• Professional Associations:
  National Association of Business Economists: https://www.nabe.com/
  American Accounting Association: http://aaahq.org/
  American Association of Finance and Accounting: http://www.aafa.com/

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