WHAT CAN I DO WITH MY
FINANCIAL ECONOMICS
DEGREE?

SECURITIES
Brokerage Firms, Discount Brokerage Houses, Banks, Insurance Co., S.E.C.
≡ Commodity Analyst ≡ Securities Analyst ≡ Financial Analyst
≡ Commodity Broker ≡ Securities Sale Rep. ≡ Stockbroker
≡ Trader/Floor Broker ≡ Investigator Trainee ≡ Securities Trader

INSURANCE
≡ Claims Representative/ Examiner ≡ Insurance Agent ≡ Underwriter
≡ Service Representative ≡ Field Representative ≡ Insurance Broker
≡ Claims Adjustor ≡ Actuary

BANKING
Commercial Banks, Savings and Loans, Credit Unions, Government
≡ Branch Manager ≡ Assistant Loan Officer ≡ Trust Officer
≡ Customer Service Representative ≡ Credit Analyst ≡ Credit/Collections Manager
≡ Mortgage Banker/Officer ≡ Collections Officer ≡ New Accounts Representative
≡ Bank Research Analyst ≡ Bank Representative ≡ Bank Examiner
≡ Banking Operations Manager ≡ Loan Processor

INVESTMENT BANKING / CORPORATE FINANCE
≡ Stockbroker ≡ Securities Analyst ≡ Trader
≡ Sales Representative ≡ Ratings Agency Analyst ≡ Junior Financial Analyst
≡ Financial Researcher ≡ Audit Manager ≡ CPA
≡ Labor Economist ≡ Financial Reporter ≡ Financial Officer
≡ Industrial Economist ≡ Treasury Management Specialist ≡ Cost Analyst
≡ Financial Economist ≡ Financial Writer ≡ Investor Relations

MONEY MANAGEMENT
Pension Funds, Securities Firms, Banks
≡ Mutual Fund Analyst ≡ Financial Planner/ Advisor ≡ Portfolio Manager
≡ Credit Counselor ≡ Wage & Salary Administrator ≡ Loan Officer

PUBLIC POLICY
Policy Organizations (Issue-Oriented / Non-Profit / National Associations/Advocacy)
≡ Public Opinion Interviewer ≡ Community/ Field Organizer ≡ Project Manager
≡ Membership Coordinator ≡ Program Developer/ Coord. ≡ Political Organizer
≡ Meetings Coordinator ≡ Office Manager ≡ Gov’t Affairs Specialist

Research Organizations (Issue-Oriented / Non-Profit / National Associations)
≡ Project Assistant ≡ Research Associate

GOVERNMENT
Local, State and Federal Agencies - Legislative and Executive Branch
≡ Public Affairs Specialist ≡ Peace Corps Worker ≡ Foreign Service Officer
≡ Contract Administrator/ Specialist ≡ Customs/ Immigration Officer ≡ Researcher/ Statistician
≡ Budget Analyst ≡ Economist ≡ Financial Assistant
≡ Congressional/ Legislative Aide ≡ Legislative Research Asst. ≡ Program Evaluator
≡ Court Appointed Special Advocate ≡ Quality Assurance Specialist ≡ Government Administrator
≡ Research Analyst ≡ Civil Rights Investigator

EDUCATION
High Schools, Colleges, Universities
≡ Teacher ≡ Admissions Counselor ≡ Financial Aid Counselor
SOCIAL SERVICES
Advocacy Groups, Non-Profits, Government, Hospitals
- Community Outreach Worker
- Family Services Specialist
- Eligibility Specialist
- Recreation Specialist
- Social Service Administrator
- Volunteer Coordinator
- Correctional Caseworker

HUMAN RESOURCES
Businesses, Non-Profits, Employment Agencies, Government Agencies
- Personnel/Human Resources Asst.
- EEO/Affirmative Action Specialist
- Employee Relations Specialist
- Labor Relations Specialist
- Trainer
- Recruiter
- Job Development Specialist
- Benefits Administrator
- Payroll Officer
- Interviewer
- Job Classification Specialist
- Placement Counselor

ADVERTISING / MARKETING/ PR / SALES
- Marketing Research Analyst
- Advertising Salesperson
- Corp. Communications Staff
- Sales Service Representative
- Public Relations Specialist
- Marketing Coordinator
- Research Assistant
- Consumer Survey Supervisor
- Copywriter
- Pollster
- Market Forecaster

RETAIL / HOSPITALITY
- Assistant Buyer
- Operations Manager
- Assistant Quality Assurance Manager
- Store/Department Manager
- Event Planning/Sales
- Purchasing Agent
- Food & Beverage Sales
- Merchandising Manager

MANUFACTURING - PURCHASING & MATERIALS MGT.
- Operations Research Analyst
- Inventory Manager
- Assistant Quality Assurance Manager
- Buyer
- Line Supervisor
- Purchasing Agent
- Traffic Manager
- Production Manager

REAL ESTATE
- Property Manager
- Mortgage Broker
- Appraiser
- Real Estate Analyst
- Mortgage Banker
- Facilities Manager
- Real Estate Agent

PUBLISHING
News/Trade Magazines, Newspapers, Financial Newsletters, Publishing Houses
- Book/Subscription Salesperson
- Reporter
- Annual Report Editor
- Assistant Editor
- Technical Writer
- Financial Journalist
- Circulation Personnel

KEEP IN MIND...
This list is just a brief introduction to your career options - it is not a complete list! Also keep in mind that although these career fields are open to you as a financial economics major, you must take extra steps to prepare yourself for a competitive job market. It is important to:

(1) obtain relevant internship, co-op, or volunteer experience (see CC about their part-time, major-related job announcements; the Shriver Center about co-op, internship, and service opportunities; and Community Outreach about their volunteer programs) and

(2) supplement your financial economics course work with classes that would be relevant and beneficial to your chosen career field.

Make an appointment with a career advisor for suggestions on researching your career options, choosing a career field, and preparing for your chosen occupation.

ADDITIONAL RESOURCES
Internet sites: that allow you to explore career options for Financial Economics degree:
- Career Development Center - Links by Major: http://careers2.umbc.edu/tools/links.php
- Career Center: Books/Resources (MP 212)
- View from the Top: Advice From Financial Professionals

Professional Associations: The National Association of Business Economists (nabe.com) has a free publication detailing career options.